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SUMMARY

After 35 years of a successful corporate life, I am now pursuing a portfolio of interests with the services of Hondros Consulting at the heart of this effort. With my decades of experiences through a range of CEO, Managing Director and other senior executive roles I am well placed to enable others to fulfil their true potential. My professional experiences include Banking, Wealth & Funds Management, Financial Advice, Health Insurance and Construction. My responsibilities have been across Australia, Singapore and Hong Kong and I've lead businesses with clients and relationships around the world. As a result, I have a supportive global network and I can bring the power of that network to support Hondros Consulting and our efforts to enable clients to fulfil their true potential. The following details the key competencies of Hondros Consulting.

EDUCATION

Nov 2015, INSEAD's Advanced Management Program, Fontainebleau, France

1993 - 1996, Graduate Diploma in Applied Finance, Securities Institute of Australia

1989 - 1991, Graduate Diploma in Professional Accounting, Edith Cowan, WA

1987 - 1989, Diploma in Life Assurance, Australian Insurance Institute



HONDROS CONSULTING PTY LTD

Adrian Hondros - Managing Director

DEEP EXPERIENCE & KEY COMPETENCIES

Leadership Experience – I've mobilised organisations through engaging colleagues and setting clearly defined goals and objectives. Clarity of what's required is the key. As a result, I can be very supportive of CEO's and their Executive Teams in this regard.

Risk & Crisis Management – deep experience in managing risks, effectively operating within risk frameworks, and dealing with regulatory authorities in Australia and Asia. My experiences in Risk Management pan both Executive and Director roles. I also bring deep and unique experience in crisis management including my experiences in witnessing the 9/11 terror attacks on New York, managing a financial services organisation though the GFC (including being subject to a fire sale) and leading an organisation through the Covid-19 Pandemic.

Strategic Planning & Execution – a strong track record in developing and executing strategic plans with consistency and determination. This experience enables me to be a strong positive support at the Board level to CEO's and Executive Teams seeking to execute their plans. One area of specialty is the development of a Strategy on a Page.

Business Growth – a strong track record in growing businesses through strategic investments, expanding revenues and effective cost management. I've acquired and been acquired and so have "lived" through such transactions.

Change Management – proven ability to positively change an organisation and its culture to enable the desired client, colleague, and shareholder outcomes. A strong and consistent communication plan is essential to successful change management.

Digital Transformation – presided over digital transformations in both Financial Service and Residential Construction including an industry leading home buying and building experience online. I was also directly involved in the digital transformation efforts of the CBA Group in both Business & Private Banking.

AREAS OF SPECIFIC EXPERIENCE & EXPERTISE

- 1. Coaching, advice & mentoring for young entrepreneurs who are in start-up mode and aiming for the stars.
- 2. Coaching, advice & mentoring for entrepreneurs who are in a strong growth phase and their dreams are becoming a reality.
- 3. Coaching, advice and mentoring for entrepreneurs who are considering stepping back from the leadership and day to day operations of their business. It's time to appoint a CEO to lead and continue to grow their business.
- 4. Coaching, advice and mentoring for senior executives considering changing industries, seeking new challenges and a reinvigoration of their careers (and themselves).

1984 - 1986, Bachelor of Commerce, University of Western Australia

- 5. Platform Speaking, podcasts, online content and other services themed on areas of interest such as Leadership in a Crisis. Through my experiences I bring a unique perspective. I've done podcasts, Zoom and live platform presentations on my main pivotal experiences in recent years.

UNIQUE APPROACH

Due to my experiences in leadership, I have developed some unique approaches that are proven to work. One example is the "8 to Great" leadership model discovered, refined and used by me in my most recent CEO role. More recently I have also developed the Hondros Consulting Growth Model which is Leadership + Strategy + Governance = Long-term Sustainable Growth (L+S+G=LSG) to help business leaders fulfil their true potential.

MEMBERSHIPS

1993 - Present, Qantas Club

1994 - Present, World Vision Child Sponsor

1996 - Present, FINSIA

2010 - Present, Running for Brighter Futures raised +\$125K

2012 - Present, Melbourne Cricket Club

2016 - Present, Club of United Business

2018 - Present, Hark Angel Foundation raised +\$30k

2019 - Present, Candela Nouveau

2022 - Present, Australian Institute of Company Directors

STRONG GLOBAL SUPPORT NETWORK

I'm fortunate to have a strong global support network to Hondros Consulting. Here are two important examples:

Genet Jeanjean is Managing Director of Boston Global in Boston, USA. Genet and her team work closely with Harvard Business School and I've worked with Genet since 2017. She is an executive coach, Harvard instructor and learning and development expert. Genet and her teamwork with Hondros Consulting for the benefit of my clients and this includes access to the Birkman Positive Psychology tool. In my experience this tool is a must in establishing the current status of a leader regarding their self-perceptions and the perceptions of others. To further compliment Hondros Consulting, we use several learning platforms from Harvard which provide rich content to keep leaders up to date with trends and best practices.

Shane Toohey is the founder of AIP Group formerly known as Peak Teams. I had the pleasure of working closely with Shane and his team back in 2003 for a few years when I was leading a large nationwide financial planning business for a major Australian bank. Based in Santa Cruz, USA, AIP Group have several global technology companies as clients from Silicon Valley and beyond. Shane and his team partner with C-suite executives, senior leaders and company founders across the USA, Europe and Australia. Shane's unique personal experiences, design expertise and global perspectives has set the foundation for highly customised talent development programs.

EXECUTIVE & SUBSIDIARY COMPANY DIRECTOR CAREER SUMMARY

PORTER DAVIS HOMES GROUP Chief Executive Officer	Sep 2016 - Jun 2022
COMMONWEALTH BANK OF AUSTRALIA Executive General Manager, Private Bank Chairperson of Commonwealth Private Limited Trustee Director & Chairperson of Investment Committee for the CBA Group Superannuation Fund	Apr 2009 - Jun 2016
COMMONWEALTH BANK OF AUSTRALIA CEO, St Andrew's Australia Group of Companies	Dec 2008 - Mar 2009
HBOS AUSTRALIA (ACQUIRED BY COMMONWEALTH BANK) CEO, St Andrew's Australia Group of Companies Group Executive HBOS Australia	Mar 2008 - Nov 2008
NATIONAL AUSTRALIA BANK Managing Director, Godfrey Pembroke Limited General Manager, NAB Financial Planning General Manager, NAB Private Bank Directorships of ThreeSixty, Garvan Financial Planning, MLC Financial Planning & Apogee Financial Planning.	Mar 2000 - Feb 2008

CURRENT DIRECTORSHIPS AND ADVISORY BOARD INVOLVEMENT

NON-EXECUTIVE DIRECTOR CBHS PRIVATE HEALTH FUND

Jun 2019 - Present
May 2020 - Present
Jan 2020 - Present
Jul 2020 - Present
Jul 2020 - Present
Aug 2021- Present